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Message Text

LIMITED OFFICIAL USE

PAGE 01 WARSAW 06663 091700Z

45
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
---------- 049831
R 091124Z OCT 75
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC 7799
USDOC WASHDC

LIMITED OFFICIAL USE WARSAW 6663

EE.O. 11652: N/A
TAGS: EAIR, PL
SUBJECT: STATUS OF MCDONNELL-DOUGLAS AND BOEING SALES EFFORTS IN POLAND

REF: WARSAW 3195

1. VICE MINISTER OF FOREIGN TRADE STANISLAW DLUGOSZ TOLD THE AMBASSADOR OCTOBER 3 THAT THE MINISTRY HAS RECEIVED AUTHORIZATION TO PROCEED FURTHER IN ITS NEGOTIATIONS WITH BOEING, MCCDONNELL-DOUGLAS, AND AN UNIDENTIFIED WEST EUROPEAN COMPETITOR (OR COMPETITORS) FOR THE PURCHASE OF INTER-MEDIATE-RANGE JET AIRCRAFT. THE POLES WILL APPROACH THESE COMPANIES WITHIN THE NEXT TEN DAYS TO BEGIN MORE DETAILED NEGOTIATIONS.

2. COMMENT: THE US FIRMS HAVE CONDUCTED INTENSIVE SALES CAMPAIGNS HERE DURING THE LAST TWO YEARS. UNTIL THIS LATEST DEVELOPMENT, BOTH FIRMS BELIEVED THEIR SALES WERE BEING BLOCKED BY POLITICAL CONSIDERATIONS. AT PRESENT, LOT HAS ONLY SOVIET AIRCRAFT IN ITS FLEET.
DAVIES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AEROSPACE INDUSTRY, SALES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Errors: N/A
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ISecure: 1
Legacy Key: link1975/newtext/t19751068/aaaacioa.tel
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Previous Handling Restrictions: n/a
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Review Comment: n/a
Review Content Flags:
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TAGS: EAIR, PL, BOEING, MCDONNELL-DOUGLAS, (DLUGOSZ, STANISLAW)
To: STATE COM
Type: TE
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